

# To be succeeded in Japanese enterprise!

## Before developing your expertise, what would you need?

- ✓ Why do Japanese people always have strict punctuality?
  - ✓ What do Japanese enterprises want and what do your superiors expect from you – Do we actually understand each other?
  - ✓ Why does your company usually have rotation at work? How does it affect your chance of promotion?
- Can you answer all of the above questions exactly?

Do you agree with us? – No matter how excellent your expertise is, if you cannot capture your Japanese superior's thinking and expectation and understand the management style as well as the process of executing business in Japanese company, you cannot be promoted and successful!

## BUSINESS SKILL BASICS (2 DAYS)

### ★ Understanding culture and working style in Japanese enterprise ★

#### Training time & Venue

##### Ho Chi Minh ★ 9-10/1/2025 (Thu – Fri)

Time: 8:30 ~ 16:30

Venue: T Floor, Nam Giao 1 Bldg., 261-263 Phan Xich Long, Ward 2, Phu Nhuan Dist.

##### Ha Noi ★ 14-15/1/2025 (Tue – Wed)

Time: 8:30 ~ 16:32

Venue: 12F, Indochina Plaza Tower, 241 Xuan Thuy, Dich Vong Hau Ward, Cau Giay Dist.

#### Target

Vietnamese staff work for Japanese companies

#### Course Information

[Language] Vietnamese

[Fee] 5,400,000 VND/person  
(Lunch for 2 days incl., VAT excl.)

✳️ **For company with 2 – 4 participants, training fee is discounted 5%; with 5 or more participants, discounted 10%.**

(Applied separately for training in HCM and in HN).

[Method] We applied **offline training**.

[Participants] HCM: 28 people – Ha Noi: 30 people  
(**First-come, first-served basic**)

[Registration] Fill in the attached "Application form" and send to AIMNEXT via Email (training-vn@aimnext.com).

#### Trainer

##### Ms. T. T. T. Thuy

- Graduated Master of Business Administration (MBA) from the CFVG (Centre Franco-Vietnamien De Formation à La Gestion)
- More than 17 years working experience in supply chain planning, training, coaching and KAIZEN activities in Japanese company and European company.
- Major in : soft skill, Business Skill Basics in Japanese Companies.

#### Objectives

- ✓ Understanding the knowledge, professional business manner and how to work effectively in a Japanese company.
- ✓ Understanding the superior's thinking and expectation in work, hence increasing the efficiency in mutual communication.
- ✓ Understanding Hourensou skills (Report - Contact - Discuss) and being able to apply effectively in the work.  
⇒ Increase productivity and promote personal ability to the fullest.

#### Content

##### Part 1 : First, let's work as a professional!

~ *Basic knowledge of a businessman* ~

- Awareness of corporate business activities and its purpose
- Following corporate regulations/ rules
- Teamwork
- Customers First

##### Part 2 : Understand the thinking and expectation of Japanese superiors!

~ *The differences in working style between Japanese and Vietnamese people*~

- Japanese way of thinking and executing business
- Vietnamese way of working: Strength and Weaknesses
- The discrepancy and how to erase it

##### Part 3 : Understand the management style of Japanese enterprises and make full use of chance to get promoted !

~ *Compare Japanese enterprise & Europe-American enterprise (Vietnamese enterprise)* ~

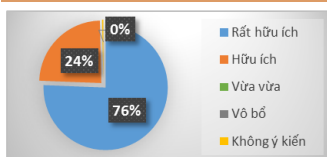
- Recruitment and rotation
- Working environment and culture
- Task and responsibility assignment method, decision making method

##### Part 4 : Summary & Action Plan

~ *Problems relating to Vietnamese working style under the assessment of Japanese enterprise* ~

✳️ *The above content is subjected to change without any prior notices.*

#### Course evaluation results



Until 2019, the number of participants attended "Business skill basics" course are 1.453 people. AIMNEXT VIETNAM has received many positive feedbacks for this course.

#### Participants' feedback

This course helps me understanding the differences between Vietnamese and Japanese, the differences in working style and helps me know how to work more effectively with superiors. (A participant – Business Skill Basics 2017)

For further information, please kindly contact us via:

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In charge : Ms. Loan Anh (Vietnamese & English)  
Mr. Tasuku Nagayoshi (Japanese)